





**BERITA ACARA PERKULIAHAN
SEMESTER GANJIL TAHUN AKADEMIK 2023/2024**

MATA KULIAH / KELAS Komunikasi dan Negosiasi Bisnis / F321
DOSEN EKA AVIANTI AYUNINGTYAS, SE, MBA
PROGRAM STUDI MANAJEMEN / 61201
SEMESTER/BOBOT 5 / 3SKS
RUANG/LAB -
HARI/JAM -
JUMLAH MAHASISWA 31

KE	Tanggal	Materi	Jam Mulai	Jam Selesai	Mhs. Hadir	Paraf Dosen
1	2023-09-12	Dasar Komunikasi Bisnis (Verbal-Non Verbal)	16:30:49	19:05:15	25	
2	2023-09-19	Komunikasi Antar Pribadi, Organisasi, Lintas Budaya	16:30:56	19:05:19	25	
3	2023-09-26	Komunikasi Bisnis- Dasar Korespondensi	16:30:52	19:06:02	24	
4	2023-10-03	Komunikasi Bisnis-Pesan Persuasif	16:30:20	19:06:05	24	
5	2023-10-10	Model Komunikasi AIDA	16:30:38	19:06:41	27	
6	2023-10-17	Diskusi Tugas Presentasi AIDA Persuasif	16:30:19	19:06:44	27	
7	2023-10-24	Proses Penulisan Pesan-Pesan Bisnis	16:30:17	19:01:25	28	
8	2023-10-31	Perencanaan, Pengorganisasi dan Revisi Pesan-Pesan Bisnis	16:30:48	19:01:27	28	
9	2023-11-07	UTS	19:00:38	21:00:57	29	
10	2023-11-21	Presentasi Persuasif AIDA part 1	16:30:47	19:00:33	30	
11	2023-11-28	Presentasi Persuasif AIDA part 2	16:31:00	19:00:39	30	
12	2023-12-05	Komunikasi Negosiasi Bisnis	16:30:01	19:05:41	24	
13	2023-12-12	Negosiasi Lintas Budaya	16:30:31	19:05:45	24	

14	2023-12-19	Implementasi Negosiasi-BATNA,RP,ZOPA	16:30:07	19:02:58	27	
15	2023-12-26	Komunikasi Laporan Bisnis- Komunikasi Digital	16:30:52	19:03:03	29	
16	2024-01-09	UAS	19:00:03	21:02:49	30	

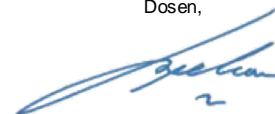
Ketua Program Studi,



SUSANTI WIDHIASTUTI, Dr., M.M.

18	2021511252	VINA AULIA SARI	H	H	H	H	A	A	A	A	A	H	H	H	H	H	H	H	11
19	2021511258	MARTIA SARI	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
20	2021511266	CINDY MAULIDINA ADAM	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
21	2021511270	KRISTIN EKLESIA	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
22	2021511273	BUNGA FAUZIAH	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	0
23	2021511274	DEWI SAFITRI SELPIYANTI	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
24	2021511279	FERDIAN NANDA KUSUMA	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
25	2021511285	MUHAMMAD SAIF GHAZALAN RUSLI	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
26	2021511286	PUPUT INDRIASTUTI	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
27	2021511301	ANGGI JULITA	H	H	H	H	H	H	H	H	H	H	H	A	A	H	H	H	14
28	2021511328	ROHILA SUDJAI	A	A	H	H	H	H	H	H	H	H	H	H	H	H	H	H	14
29	2021511337	RAMIDA SRI LORENI SIMAMORA	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
30	2021511346	SUCI MAHA REZA	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
31	2021511347	NUR SAFITRI	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16

Dosen,



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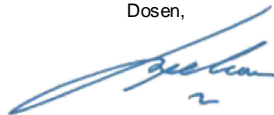
REKAPITULASI PENILAIAN PEMBELAJARAN SEMESTER GANJIL TAHUN AKADEMIK 2023/2024

MATA KULIAH / KELAS	Komunikasi dan Negosiasi Bisnis / F321
DOSEN	EKA AVIANTI AYUNINGTYAS, SE, MBA
PROGRAM STUDI	MANAJEMEN
SEMESTER/BOBOT	5 / 3SKS
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HARI/JAM	-
JUMLAH MAHASISWA	31

No	NIM	Nama Mahasiswa	Kehadiran	Tugas	UTS	UAS	Total Skor	Nilai Akhir
1	2019511482	WIRA	50	59	90	85	74	B
2	2020511195	AFIFAH NURAENI	88	84	90	84	86	A-
3	2020511222	INTAN DEWI HASTUTI	100	88	88	86	89	A-
4	2020511224	ALIFYAA SHABRINA	88	88	90	88	89	A-
5	2020511226	DEWI ERLINA APRILIANTI	75	85	92	82	85	A-
6	2020511259	SINTIA AYU PRATAMA	88	88	90	85	88	A-
7	2020511426	LISTIYANA ANGGRAYENI	69	86	88	82	84	A-
8	2021511132	HASNA LUTHFIAH	88	86	85	84	86	A-
9	2021511171	VETTY RISMAYANTI	100	87	90	93	91	A
10	2021511186	INTAN ZAHRANITA	100	88	90	92	91	A
11	2021511189	DEBI JULIANTI	63	87	84	88	85	A-
12	2021511195	MUHYIDIN	75	82	82	84	82	A-
13	2021511198	FAHRI RAMADHAN NOVRIANSYAH	94	83	88	85	86	A-
14	2021511203	MUCHAMMAD LIGAR CHABIB NURROHMAN	88	88	90	88	89	A-
15	2021511206	IKHSAN MUFLIH	100	86	88	85	88	A-
16	2021511240	ANISA YOPITA SIMANULLANG	100	88	90	88	90	A
17	2021511243	ABEL BELLA AMANDA	88	86	90	90	89	A-
18	2021511252	VINA AULIA SARI	69	86	80	85	83	A-

19	2021511258	MARTIA SARI	100	89	88	88	90	A
20	2021511266	CINDY MAULIDINA ADAM	100	86	80	85	86	A-
21	2021511270	KRISTIN EKLESIA	100	86	90	93	91	A
22	2021511273	BUNGA FAUZIAH	0	28	0	0	10	E
23	2021511274	DEWI SAFITRI SELPIYANTI	100	62	90	85	80	A-
24	2021511279	FERDIAN NANDA KUSUMA	100	88	90	84	89	A-
25	2021511285	MUHAMMAD SAIF GHAZALAN RUSLI	100	86	88	84	88	A-
26	2021511286	PUPUT INDRIASTUTI	100	88	90	90	91	A
27	2021511301	ANGGI JULITA	88	88	90	84	87	A-
28	2021511328	ROHILA SUDJAI	88	87	90	88	89	A-
29	2021511337	RAMIDA SRI LORENI SIMAMORA	100	83	85	88	87	A-
30	2021511346	SUCI MAHA REZA	100	88	92	85	89	A-
31	2021511347	NUR SAFITRI	100	86	80	84	86	A-

Dosen,



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