



## BERITA ACARA PERKULIAHAN SEMESTER GANJIL TAHUN AKADEMIK 2023/2024

**MATA KULIAH / KELAS** Komunikasi dan Negosiasi Bisnis / F221  
**DOSEN** EKA AVIANTI AYUNINGTYAS, SE, MBA  
**PROGRAM STUDI** MANAJEMEN / 61201  
**SEMESTER/BOBOT** 5 / 3SKS  
**RUANG/LAB** -  
**HARI/JAM** -  
**JUMLAH MAHASISWA** 24

KE	Tanggal	Materi	Jam Mulai	Jam Selesai	Mhs. Hadir	Paraf Dosen
1	2023-09-14	Dasar Komunikasi Bisnis (Verbal-Non Verbal)	19:00:10	21:32:48	23	
2	2023-09-21	Komunikasi Antar Pribadi, Organisasi, Lintas Budaya	19:00:40	21:32:54	23	
3	2023-10-05	Komunikasi Bisnis- Dasar Korespondensi	19:00:48	21:36:29	18	
4	2023-10-06	Komunikasi Bisnis-Pesan Persuasif	19:00:30	21:30:32	18	
5	2023-10-12	Model Komunikasi AIDA	19:00:59	21:38:17	22	
6	2023-10-19	Diskusi Tugas Presentasi Persuasif AIDA	19:00:09	21:30:33	22	
7	2023-11-02	Proses Penulisan Pesan-Pesan Bisnis	19:00:40	21:36:32	9	
8	2023-11-09	Perencanaan, Pengorganisasi dan Revisi Pesan-Pesan Bisnis	19:00:10	21:30:34	9	
9	2023-11-16	UTS	19:00:10	21:02:39	23	
10	2023-11-23	Presentasi Persuasif AIDA part 1	19:00:51	21:31:45	22	
11	2023-11-30	Presentasi Persuasif AIDA part 2	19:00:23	21:31:48	22	
12	2023-12-07	Komunikasi Negosiasi Bisnis	19:00:45	21:33:17	21	
13	2023-12-14	Negosiasi Lintas Budaya	19:00:21	21:33:20	21	

14	2023-12-21	Implementasi Negosiasi-BATNA,RP,ZOPA	19:00:11	21:37:21	16	
15	2023-12-28	Komunikasi Laporan Bisnis- Komunikasi Digital	19:00:14	21:30:26	16	
16	2024-01-18	UAS	19:00:08	21:00:26	22	

Ketua Program Studi,



SUSANTI WIDHIASTUTI, Dr., M.M.



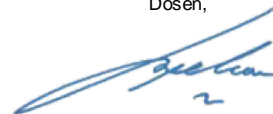
## DAFTAR KEHADIRAN MAHASISWA SEMESTER GANJIL TAHUN AKADEMIK 2023/2024

**MATA KULIAH / KELAS**      Komunikasi dan Negosiasi Bisnis / F221  
**DOSEN**                              EKA AVIANTI AYUNINGTYAS, SE, MBA  
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**SEMESTER/BOBOT**                5 / 3SKS  
**RUANG/LAB**                         -  
**HARI/JAM**                            -  
**JUMLAH MAHASISWA**            24

No	NIM	Nama Mahasiswa	TANGGAL KEHADIRAN																Jml
			2023-09-14	2023-09-21	2023-10-05	2023-10-06	2023-10-12	2023-10-19	2023-11-02	2023-11-09	2023-11-16	2023-11-23	2023-11-30	2023-12-07	2023-12-14	2023-12-21	2023-12-28	2024-01-18	
1	2019511064	MUHAMAD BURHANUDIN	H	H	A	A	A	A	A	A	H	H	H	A	A	H	H	H	8
2	2020511179	DITA AFRILIA DALIMUNTE	H	H	A	A	H	H	A	A	A	A	A	H	H	A	A	H	7
3	2020511288	YOANRISCA TIVANIAR	H	H	A	A	H	H	A	A	H	A	A	A	A	A	A	A	5
4	2020511450	FAIZAL HANAFI HADI HARJA	H	H	H	H	A	A	A	A	H	H	H	H	H	A	A	H	10
5	2021511078	PRETTY GLORY ESTERIA	H	H	H	H	H	H	A	A	H	H	H	H	H	H	H	H	14
6	2021511090	PUTRI AWALIA	H	H	H	H	H	H	A	A	H	H	H	H	H	H	H	H	14
7	2021511095	ALBRIAN ALIF ZIO SODIQ	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
8	2021511096	GILANG ANDHIKA	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
9	2021511107	IMELDA SULAEMAN	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
10	2021511110	WIDYA WATI	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
11	2021511119	RANGGA KUSUMA WARDHANI	H	H	H	H	H	H	A	A	H	H	H	H	H	H	H	H	14
12	2021511122	WINA FEBBY YANTI	H	H	H	H	H	H	A	A	H	H	H	H	H	H	H	H	14
13	2021511124	AGIFANIA RIZKI WARNADELA	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
14	2021511128	NADYA ELISABET	A	A	A	A	H	H	H	H	H	H	H	A	A	A	A	H	8
15	2021511139	NADHIM FAISAL AMRU	H	H	A	A	H	H	A	A	H	H	H	H	H	A	A	A	9
16	2021511140	IRWAN ARDIANSYAH	H	H	H	H	H	H	A	A	H	H	H	H	H	H	H	H	14
17	2021511142	FITRI NUR AYSAH	H	H	H	H	H	H	A	A	H	H	H	H	H	A	A	H	12

18	2021511161	FADLURROHMAN RIJAL HANAFI	H	H	H	H	H	H	A	A	H	H	H	H	H	H	H	H	14
19	2021511185	MOHAMAD YUNUS SANTOSO	H	H	H	H	H	H	A	A	H	H	H	H	H	H	H	H	14
20	2021511317	NYOMAN AYU MANIK DESTA RIA	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
21	2021511321	FITRI DHAMA YANTI	H	H	H	H	H	H	H	H	H	H	H	H	H	A	A	H	14
22	2021511330	SABARIA ANDRIANA DALIMUNTHE	H	H	A	A	H	H	A	A	H	H	H	H	H	A	A	H	10
23	2021511333	NANO ANDRIYANSAH	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
24	2021511348	SITI SUMYATI	H	H	H	H	H	H	A	A	H	H	H	H	H	H	H	H	14

Dosen,



EKA AVIANTI AYUNINGTYAS, SE, MBA



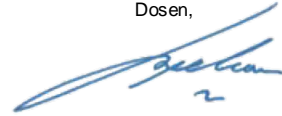
## REKAPITULASI PENILAIAN PEMBELAJARAN SEMESTER GANJIL TAHUN AKADEMIK 2023/2024

<b>MATA KULIAH / KELAS</b>	Komunikasi dan Negosiasi Bisnis / F221
<b>DOSEN</b>	EKA AVIANTI AYUNINGTYAS, SE, MBA
<b>PROGRAM STUDI</b>	MANAJEMEN
<b>SEMESTER/BOBOT</b>	5 / 3SKS
<b>RUANG/LAB</b>	-
<b>HARI/JAM</b>	-
<b>JUMLAH MAHASISWA</b>	24

No	NIM	Nama Mahasiswa	Kehadiran	Tugas	UTS	UAS	Total Skor	Nilai Akhir
1	2019511064	MUHAMAD BURHANUDIN	50	58	90	88	75	B+
2	2020511179	DITA AFRILIA DALIMUNTE	44	81	84	85	80	A-
3	2020511288	YOANRISCA TIVANIAR	31	86	80	82	78	B+
4	2020511450	FAIZAL HANAFI HADI HARJA	63	86	80	85	83	A-
5	2021511078	PRETTY GLORY ESTERIA	88	90	88	89	90	A
6	2021511090	PUTRI AWALIA	88	90	90	88	90	A
7	2021511095	ALBRIAN ALIF ZIO SODIQ	100	95	90	95	95	A
8	2021511096	GILANG ANDHIKA	100	95	92	93	95	A
9	2021511107	IMELDA SULAEMAN	100	85	90	90	90	A
10	2021511110	WIDYA WATI	100	86	82	88	88	A-
11	2021511119	RANGGA KUSUMA WARDHANI	88	85	83	85	85	A-
12	2021511122	WINA FEBBY YANTI	88	88	85	88	88	A-
13	2021511124	AGIFANIA RIZKI WARNADELA	100	88	90	90	91	A
14	2021511128	NADYA ELISABET	50	57	88	88	74	B
15	2021511139	NADHIM FAISAL AMRU	56	28	82	88	63	C+
16	2021511140	IRWAN ARDIANSYAH	88	50	85	88	75	B+
17	2021511142	FITRI NUR AYSAH	75	86	85	85	85	A-
18	2021511161	FADLURROHMAN RIJAL HANAFI	88	86	90	86	87	A-

19	2021511185	MOHAMAD YUNUS SANTOSO	88	85	85	88	87	A-
20	2021511317	NYOMAN AYU MANIK DESTA RIA	100	87	88	92	91	A
21	2021511321	FITRI DHAMA YANTI	88	88	90	90	90	A
22	2021511330	SABARIA ANDRIANA DALIMUNTHE	63	86	83	88	84	A-
23	2021511333	NANO ANDRIYANSAH	100	87	90	88	90	A
24	2021511348	SITI SUMYATI	88	83	85	90	87	A-

Dosen,



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