




BERITA ACARA PERKULIAHAN SEMESTER GANJIL TAHUN AKADEMIK 2023/2024

MATA KULIAH / KELAS Komunikasi dan Negosiasi Bisnis / E1211
DOSEN EKA AVIANTI AYUNINGTYAS, SE, MBA
PROGRAM STUDI MANAJEMEN / 61201
SEMESTER/BOBOT 5 / 3SKS
RUANG/LAB -
HARI/JAM -
JUMLAH MAHASISWA 30

KE	Tanggal	Materi	Jam Mulai	Jam Selesai	Mhs. Hadir	Paraf Dosen
1	2023-09-16	Dasar Komunikasi Bisnis (Verbal-Non Verbal)	07:30:22	10:01:53	20	
2	2023-09-23	Komunikasi Antar Pribadi, Organisasi, Lintas Budaya	07:30:04	10:01:55	20	
3	2023-09-30	Komunikasi Bisnis- Dasar Korespondensi	07:30:19	10:01:30	26	
4	2023-09-07	Komunikasi Bisnis-Pesan Persuasif	07:30:38	10:03:33	26	
5	2023-10-14	Model Komunikasi AIDA	07:30:08	10:00:29	27	
6	2023-10-21	Diskusi Tugas Presentasi Persuasif AIDA	07:30:24	10:00:32	27	
7	2023-10-28	Proses Penulisan Pesan-Pesan Bisnis	07:30:36	10:00:11	16	
8	2023-11-04	Perencanaan, Pengorganisasi dan Revisi Pesan-Pesan Bisnis	07:30:58	10:00:14	16	
9	2023-11-11	UTS	07:30:32	09:30:37	27	
10	2023-11-25	Presentasi Persuasif AIDA part 1	07:30:39	10:07:57	20	
11	2023-12-02	Presentasi Persuasif AIDA part 2	07:30:50	10:01:00	21	
12	2023-12-09	Komunikasi Negosiasi Bisnis	07:30:24	10:01:28	25	
13	2023-12-16	Negosiasi Bisnis Lintas Budaya	07:30:00	10:01:32	25	

14	2023-12-23	Implementasi Negosiasi-BATNA,RP,ZOPA	07:30:14	10:00:45	29	
15	2023-12-30	Komunikasi Laporan Bisnis- Komunikasi Digital	07:30:41	10:00:49	29	
16	2024-01-13	UAS	07:30:38	09:30:02	28	

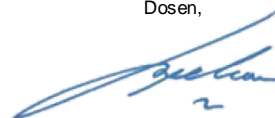
Ketua Program Studi,



SUSANTI WIDHIASTUTI, Dr., M.M.

18	2021511054	EDI JUNAEDI	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
19	2021511055	LIDIYA LASIMPALA	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
20	2021511056	SRIYATI	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
21	2021511061	RINA SARI SIREGAR	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
22	2021511063	TRI GUSTANIA	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
23	2021511066	LAILA AZ-ZAHRA KHALILLAH	A	A	H	H	A	A	A	A	H	H	H	H	H	H	H	H	10
24	2021511070	RESIYANA PUTRI MUSDALIFAH	A	A	H	H	A	A	A	A	A	A	A	H	H	H	H	H	7
25	2021511073	CICI VERONICA PASARIBU	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
26	2021511074	NANDA AYU SEPTIYANA	A	A	A	A	H	H	A	A	H	A	A	A	A	H	H	H	6
27	2021511157	ERIKSON SIMARMATA	A	A	H	H	H	H	A	A	H	A	A	A	A	H	H	H	8
28	2021511246	YUPAIZA	H	H	H	H	H	H	A	A	H	H	H	H	H	H	H	A	13
29	2021522386	SUMIYATI	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	H	16
30	2022522451	ANI SAFITRI	A	A	A	A	H	H	A	A	H	A	A	A	A	H	H	H	6

Dosen,



EKA AVIANTI AYUNINGTYAS, SE, MBA



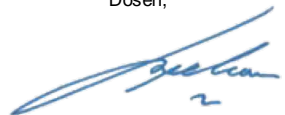
REKAPITULASI PENILAIAN PEMBELAJARAN SEMESTER GANJIL TAHUN AKADEMIK 2023/2024

MATA KULIAH / KELAS	Komunikasi dan Negosiasi Bisnis / E1211
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PROGRAM STUDI	MANAJEMEN
SEMESTER/BOBOT	5 / 3SKS
RUANG/LAB	-
HARI/JAM	-
JUMLAH MAHASISWA	30

No	NIM	Nama Mahasiswa	Kehadiran	Tugas	UTS	UAS	Total Skor	Nilai Akhir
1	2019511006	SAEFUL ANWAR	0	0	0	0	0	E
2	2019511011	MUHAMMAD ALIEF IBRAHIM	56	28	78	60	52	C-
3	2021511005	ASTRIYANA ARYANTI	100	88	90	93	92	A
4	2021511008	SANRO YOKI	88	54	88	85	76	B+
5	2021511012	PRISKA LILY	88	53	85	85	75	B+
6	2021511013	BERRY SUWATALBESSY	88	50	88	88	75	B+
7	2021511016	JENED DENGA	88	58	90	84	77	B+
8	2021511018	ISMI NURFAUZIAH	100	88	85	85	88	A-
9	2021511025	GALIH TRESNA AYUNINGTIAS	88	86	85	88	87	A-
10	2021511027	MIA APRIANI	100	88	88	88	90	A
11	2021511029	ILVIN KURNIAWAN RUHYANA	69	58	88	90	77	B+
12	2021511032	ANANDA EKA LESTARI	100	88	85	85	88	A-
13	2021511034	ALFIN ANDREAN SULAEMAN	63	55	90	88	75	B+
14	2021511035	TARWIYAH	63	86	85	90	85	A-
15	2021511038	AFRIDO BERLIANTO	100	88	85	90	90	A
16	2021511042	WIDYA NUR ISRAMIRANI	88	54	84	85	75	B+
17	2021511043	SRI RAHAYU	100	88	88	90	90	A
18	2021511054	EDI JUNAEDI	100	88	88	88	90	A

19	2021511055	LIDIYA LASIMPALA	100	88	88	88	90	A
20	2021511056	SRIYATI	100	88	90	89	90	A
21	2021511061	RINA SARI SIREGAR	100	88	87	90	90	A
22	2021511063	TRI GUSTANIA	100	88	87	85	88	A-
23	2021511066	LAILA AZ-ZAHRA KHALILLAH	63	58	90	89	76	B+
24	2021511070	RESIYANA PUTRI MUSDALIFAH	44	40	50	85	59	C
25	2021511073	CICI VERONICA PASARIBU	100	88	90	88	90	A
26	2021511074	NANDA AYU SEPTIYANA	38	26	85	90	62	C+
27	2021511157	ERIKSON SIMARMATA	50	57	80	89	73	B
28	2021511246	YUPAIZA	81	91	88	90	90	A
29	2021522386	SUMIYATI	100	88	90	90	91	A
30	2022522451	ANI SAFITRI	38	29	90	88	63	C+

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