



Certificate of Appreciation

Suyanto

PAPER PRESENTER

in the International Annual Symposium of Management

RE-DRAWING YOUR FUTURE

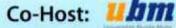
The Existing of Dynamic Capabilities to Energize the Firm's Competitive Advantage in Hyper Competition

Aryaduta Hotel, Piere Tendean Road, Manado I March 4-6, 2019

Dr. Noviaty Kresna Ds, S.Psi., M.Si.

Head of the Management Department Faculty of Business and Economics University of Surabaya Drs.ec. Johny Rusdiyanto M.M.

Chair of the Comitte The 16th International Annual Symposium on Management















16th International Symposium on Management (INSYMA 2019)

Re-Drawing Your Future, The Existing of Dynamic the Firm's Competitive Advantage in Hyper Competition

Advances in Social Science, Education and Humanities Research Volume 308

Manado, Indonesia 4 – 6 March 2019



Series: Advances in Social Science, Education and Humanities Research

Proceedings of the 16th International Symposium on Management (INSYMA 2019)

Chairperson

Johny Rusdiyanto, MM

University of Surabaya, Indonesia

Advisory Committee

Charles Preuss, PhD

University of South Florida, USA

Connie Susilawati, PhD

Queensland University of Technology, Australia

Denni Arly, PhD

Griffith University, Australia

Herman Woerdenbag, PhD

University of Groningen, The Netherlands

Jun Kumamoto, PhD

Tokai University, Japan

Kuei-Hsien Niu, PhD

California State University, USA

Bahtiar Mohamad, PhD

Universiti Utara Malaysia

Noore Alam Siddiquee, PhD

Flinders University, Australia

Ottavia Huang, PhD

National Cheng Kung University, Taiwan

Phan Thi Hong Xuan, PhD

Vietnam National University

Sakchai Setarnawat, Dr

Burapha University, Thailand

Shou Wang Kuo, Dr

Shih Chien University, Taiwan

Slavomir Rudenko , PhD

Pan-European University, Slovakia

Wim Vanhaverbeke, Prof. PhD

Hasselt University, Belgium

Yanto Chandra, PhD

City University of Hong Kong

Yashwant Vishnupant Pathak, Prof. PhD

University of South Florida, USA

Advisory Committee - Indonesia

Ade Gafar Abdullah, Dr.

Universitas Pendidikan Indonesia, Indonesia

Ananda Sabil Hussein, PhD

Universitas Brawijaya, Indonesia

Dodi Wirawan Irawanto, PhD

Universitas Brawijaya, Indonesia

Eduardus Tandelilin, Prof PhD

Universitas Gadjah Mada, Indonesia

Irwan Adi Ekaputra, PhD

Universitas Indonesia, Indonesia

Joniarto Parung, Prof. PhD

Universitas Surabaya, Indonesia

Jony Haryanto, Prof. Dr.

President University, Indonesia

Masmira Kurniati, Dr.

Universitas Airlangga, Indonesia

Moses Laksono Singgih, Prof. PhD

Insitut Teknologi Sepuluh November, Indonesia

Ninok Leksono, Dr.

Universitas Multimedia Nusantara, Indonesia

Sundring Pantja Djati, Prof. Dr.

Universitas Mercu Buana, Indonesia

Yusti Probowati Rahayu, Prof. Dr.

Universitas Surabaya, Indonesia

Head of Management Departement

Noviaty Kresna D., Dr.

University of Surabaya, Indonesia

Scientific Committee Coordinator

Deddy Marciano, Dr.

University of Surabaya, Indonesia

Scientific Committee

Aluisius Hery Pratono, PhD

University of Surabaya, Indonesia

Anindito Aditomo, PhD

University of Surabaya, Indonesia

Deddy Marciano, Dr.

University of Surabaya, Indonesia

Dedhy Sulistiawan, Dr.

University of Surabaya, Indonesia

Dudi Anandya, Dr.

University of Surabaya, Indonesia

Eko Nugroho, Dr.

University of Surabaya, Indonesia

Erna Andajani, Dr.

University of Surabaya, Indonesia

Markus Hartono, PhD

University of Surabaya, Indonesia

Noviaty Kresna D., Dr.

University of Surabaya, Indonesia

Putu Anom Mahadwartha, Dr.

University of Surabaya, Indonesia

Sujoko Efferin, PhD

University of Surabaya, Indonesia

Suyanto, PhD

University of Surabaya, Indonesia

Treasurer

Fitri Novika Widjaja, MMT.

University of Surabaya, Indonesia

Secretary Coordinator

Arif Herlambang, Msi

University of Surabaya, Indonesia

International Relations

Adi Prasetyo Tedjakusuma, M.Com

University of Surabaya, Indonesia

Program Coordinator

Elsye Tandelilin, Dr. (Cand.)

University of Surabaya, Indonesia

Equipment Coordinator

Andhy Setyawan, Dr. (Cand.)

University of Surabaya, Indonesia

Tour & Accomodation Coordinator

Veny Megawati, MM

University of Surabaya, Indonesia

Consumption Coordinator

Indarini, MM

University of Surabaya, Indonesia

Sponsorship Coordinator

Bertha Silvia Sutejo, MSi

University of Surabaya, Indonesia

Series: Advances in Social Science, Education and Humanities Research

Proceedings of the 16th International Symposium on Management (INSYMA 2019)

Search

+ Advanced search

BEARCH

55 articles

Proceedings Article

From the sex doll in the doll hotel in the 2018 World Cup Season: the globalization context

Phan Thi Hong Xuan

Sex is an important part of life, but at the same time, it is especially essential for the family and society. The appearance of "The Doll Hotel" in Russia in the 2018 World Cup forces us to look back at the concept of sexuality, equality and ethical boundaries in the modern urban environment. From the...

- Article details
- Download article (PDF)

Proceedings Article

Incorporating entrepreneurship education into curriculum: case studies from the University of Surabaya, Indonesia and Tokai University, Japan

Adi Prasetyo Tedjakusuma, Joniarto Parung, Jun Kumamoto

One of the happening topics discussed in various seminars, workshops and even echoed by the government is creating new entrepreneurs, especially from university graduates. The problem is even business schools are not focused on equipping students with entrepreneurial knowledge and skills. This problem...

- Article details
- Download article (PDF)

Valuation model using a mixed real options method: a review on Singapore and Indonesia digital startups

Deny Rahardjo, Mr. Sugiarto

Startup is drawing a lot of attention given the growth potential for both entrepreneurs and investors. One of the important aspects of this venture is a fair valuation for both parties. Traditional valuation model such as Berkus comparison methods, risk factor summation, and even the usual Discounted...

Article detail	

	100		100	100	100		The state of the s	
_	77			100	BITT			
		1000		100		1000	0.000	
	1000	Section 2018	SERVICE OF SERVICE SER	med Control	March 1997	on the law.	State and	A
_								

Proceedings Article

Female entrepreneurs in MSM enterprises- Mojokerto district - East Java Elsye Tandelilin, Idfi Setyaningrum

The purpose of this study is to explore and provide knowledge about female entrepreneurs in Micro, Small, and Medium Enterprises (MSMEs) in Mojokerto District - East Java. The focus of this research is on female entrepreneurs because Indonesian people are patrilineal people who value male more than female...

 Article details 									
		200	- 00		- 19	100	A 100 A	100	-
	100	8.79	A 100	100	181	100	Street, Street,	- C	100
	- 19	101	90.00	1200	16.1		0.000	400	
The state of the s	100		The second	100	100	0.00	THE RESERVE		

o	Downlo	ad article	(PDF)
The same	THE RESIDENCE OF THE PERSON	THE RESERVE THE PERSON NAMED IN	

Proceedings Article

The effect of prior knowledge and business idea alertness to entrepreneurial opportunity in Indonesia

Prita Ayu Kusumawardhany, Juliani Dyah Trisnawati

Today's digital era offers ease of information that causes fierce competition. An individual may conclude that trying to start a new business is a worthwhile thing to do. On the other hand, the opportunities for entrepreneurship are not easily achieved. By using prior knowledge as cognitive factors and...

- Article details
- Download article (PDF)

Financial inclusion on small medium enterprise

Agus Zainul Arifin, Mr. Yanuar, Ni Nyoman Sawitri

This study aims to examine the influence of Social Capital, Financial Attitude, and Financial Self Efficacy on Financial Inclusion. This research was conducted on Micro, Small, and Medium Enterprises (MSME) in Jakarta in 2018. The sampling method is incidental sampling. The subject of this research was...

1000					-
	100	THE PARTY NAMED IN	A 100 A 100 A	A 15 CO.	100
	100	B 100 C	The state of	per la constitución de la consti	100
The same of	and Break	The state of the same	The same of the same	Contract of the last	100

1875			A STATE OF THE STA	A STATE OF THE PARTY.
33	COLUMN TO SERVICE AND ADDRESS OF THE PARTY O	100 DO	article	URLANDA TO SERVICE OF THE PERSON NAMED IN COLUMN TWO IN COLUMN TO SERVICE OF THE PERSON NAMED IN COLUMN TO SERVICE OF T
100	NO. 2012 April 1985	4000 00000	March Bull by School	THE RESERVE OF

Proceedings Article

Factors affecting company's cash holding

Arif Herlambang, Werner R. Murhadi, Devia Cendrati

This study aims to analyze the factors affecting several companies' cash holdings. Some of the factors were net working capital (NWC), cash flow, capital expenditure, leverage, and market-to-book. The samples used in this study were 318 non-financial companies listed in the IDX in 2013-2017. The approach...

100	100	W 1		1	tali	
100	44.00	The second	100	10.00	C 400 1 34	-
	400	St. Barrier	Marie 1		1.00	-0
						-

200	Down	AND THE PERSON	return to	A DESCRIPTION OF THE PARTY OF T
	TATABLE	AVENUE OF	1 1 1 1 1 1 1	12 17 17 17

Proceedings Article

Company performance before and after a merger

Cicilia Beverly, Bertha Silvia Sutejo, Werner R. Murhadi

This study aims to compare the financial performance of non-finance companies listed on the Indonesia Stock Exchange for the 2010-2014 period before and after a merger and acquisition. This study used the long-term pre and post-merger financial data to investigate the long-term performance. The present...

- Article details
- Download article (PDF)

A study on the effects of good corporate governance – gender diversity on the company performance

Clara Claudia Gunawan, Werner R. Murhadi, Mudji Utami

This research aimed at evaluating the effect of Female Directors and Independent Director towards the performance of a company measured by accounting-based and market-based. This research used a sample of 1720 years of observation consisting of 344 companies listed in the Indonesian Stock Exchange. The ...

- Article details
- Download article (PDF)

Proceedings Article

Analysis of government financial performance: allocation of capital costs Eni Wuryani, Yuninigsih Yuninigsih

The study aims to analyze the financial performance of local government to the allocation of capital expenditure. Variable financial performance used consists of the ratio of regional financial independence (RFI), the ratio of the effectiveness of local revenue (ELR) and the degree of contribution of...

- Article details
- Download article (PDF)

Proceedings Article

Ambiguity and inconsistency of investor buying behavior

Ferdinandus Yohanes Nugraha Sutrisno, Putu Anom Mahadwartha

This study aims to examine the effect of Investor's "baper (highly sensitive)" character on purchasing behavior in Indonesia. This study used a quantitative approach with respondents who have "baper" character and never invested in IDX shares. The data source used was primary data by spreading the questionnaire....

- Article details
- Download article (PDF)

The effect of board gender diversity on firm risk

Fiona Nathaniel, Endang Ernawati, Putu Anom Mahadwartha

This research aims to analyze the effect of board gender diversity on firm risk with the annualized standard deviation of monthly stock return as a proxy. The independent variables used were board gender diversity, board size, profitability, and firm size. This research used a quantitative approach with...

 	the second second		talls
100	THEFT	0.00	THE REST
10.00	The second con-	100 CH	The second second

Download article (PDF)

Proceedings Article

The effect of good corporate governance on capital structure in financial sector firms listed on the Indonesia stock exchange over the period of 2012-2016

Gladys Vashella Kumalasari, Werner R. Murhadi, Liliana Inggrit Wijaya

The purpose of this study is to examine the effect of board size, managerial ownership, institutional investors, profitability, size, and growth as the independent variables on the capital structure of all non-financial companies listed on the Indonesia Stock Exchange. This study used a quantitative...

		100				
100	tion!		a,	100	er Le	
CH4	Section 4	e.,	344	~ 10	GALLS:	

Download article (PDF)

Proceedings Article

Internationalization, firm performance, and capital structure an empirical study in Indonesia

Joshua Hendra Edward, Deddy Marciano

The objective of this study is to examine the impact of internationalization, firm performance, and capital structure: an empirical study in Indonesia. This research used industrial manufacturing companies listed on the Indonesian Stock Exchange over the 2012-2016 period. The dependent variable in this...

- Article details
- Download article (PDF)

The effect of good corporate governance on dividend policy

Kania Ester Gunawan, Werner R. Murhadi, Arif Herlambang

This study aims to determine the effect of good corporate governance on dividend policy.

The study used a sample of all non-financial companies listed on the Indonesia Stock

Exchange. This research also used control variables of firm size, profitability, leverage, firm growth, and free cash flow. The...

- Article details
- Download article (PDF)

Proceedings Article

A review of creating shareholder value through the financial management decision

Maryam Mangantar, Jouhert B. Maramis, Ivone S. Saerang

In modern companies, financial management decisions (financing, investment, and dividends), can function as a tool to control management behavior by the owner in order to create common goals in achieving profit maximization and owner's wealth. Shareholder value in theory and empirical evidence can be...

- Article details
- Download article (PDF)

Proceedings Article

GCG disclosure and risk profile on bank performance: case studies on state-owned banks

Mr. Sutrisno

This study aims to examine the effect of corporate governance disclosures and risk profiles on bank performance where bank performance was measured by return on assets (ROA) and corporate governance disclosures were measured by a self-assessment conducted by the bank. Moreover, the risk profile consists...

- Article details
- Download article (PDF)

Risk based bank rating and stock return a case study on state-owned bank in Indonesia

Sutrisno, Bagus Panuntun

The purpose of this research is to examine the effect of bank soundness as measured by risk based bank rating on stock returns. Risk based bank rating consists of risk profile (credit risk-NPL and liquidity risk-LDR), GCG disclosure, earnings (return on assets-ROA and operating expense to income ratio-OEIR),...

	- 10	A			110
1000	- 65 m	British St.	400 (00)	10000	PO 100 PM
	474	Section 2		100 M	alls
1000					

4	Degree	oad.	article	DHE
	TABLESTEE		at there	CP LIFE

Proceedings Article

A study on short momentum phenomenon

Werner R. Murhadi, Dita Yohana Putri Abrianto

This study aimed at examining the phenomenon of short-term momentum in the Southeast Asian capital market. The sample capital markets were Singapore, Thailand, and Indonesia, with years of observation over the 2014 to 2016 period. Tests were carried out using the one-sample t-test to test whether there...

-	- 10	1000	0.00	190	- 0	1000
100	1000	100	100	10 hr		9 1 1 m
	400	tic	Maria.	200	CI LO	-

0	lawo(oad ar	ticle (PDF

Proceedings Article

Islamic religiosity integration in maintaining auditor professional ethics Dewi Fortuna Sam, Mr. Sumarlin, Mr. Suhartono

This study utilizes qualitative methods with a critical approach. Data collection is conducted through interviewing techniques and other secondary data support. Data analysis method uses critical constructivism by testing the validity of data based on data triangulation and theory. The results of the...

- Article details
- Download article (PDF)

Empowering active ageing into labor market: a new alternative human resource for employment in Taiwan

Jenn-Jaw Soong

Ageing becomes general phenomenon in the world that shapes population structure and economic development, especially great impacts on dependency ratio and labor market. Taiwan is one of the serious ageing societies in the world and that, consequently, has heavily hit Taiwan's economy and labor force...

- Article details
- Download article (PDF)

Proceedings Article

Determinants of knowledge sharing studies: organizational contexts in the social perspective

Maria Elizabeth Lanny Kusuma Widjaja

Knowledge has been recognized as an intangible asset that is critical for the organization.

Knowledge Management (KM) practices, in turn, will vary based on differences in organizational context. Successful KM activities are believed to be related to organizational design and structuring of knowledge...

- Article details
- Download article (PDF)

Proceedings Article

Exploring theory of spiritual leadership : constructing a model

Ms. Nurlasera

The objective of this paper is to describe the spiritual leadership theory that originated from the theory of rationalization and continues to evolve into various styles of leadership, namely transactional leadership, transformational leadership, directive leadership, empowering leadership, ethical leadership,...

- Article details
- Download article (PDF)

Psychological well-being and workplace relations gaps on generational differences

Norse Indraswati Ardiansyah, Noviaty Kresna Darmasetiawan

This research is done to gain a picture of relationships and communications between staffs and higher-ups, problems that arise in workplace, the problem-solving connected with the generational differences and effects on psychological well-being. Gaps in work relation due to generational differences if...

-	- 40			eta	-
-	100	100	CO. 10	A 100 PM	
	-			PER 1997	

Download article (PDF)

Proceedings Article

The effect of competence, emotional quotient, and financial quotient on the business performance of small and medium enterprises in Surabaya, Indonesia

Siti Mujanah, Tri Ratnawati, Amiartuti Kusmaningtyas

This study aims to analyze the effect of competence, emotional quotation, and financial quotient on the business performance of Small and Medium Enterprises (SMEs) in Surabaya, Indonesia. The study was conducted on 75 SMEs in Surabaya that run food and handicraft businesses, have about 10 to 50 employees....

- Article details
- Download article (PDF)

Proceedings Article

Cinderella complex on working women

Vania Chastine, Noviaty Kresna Darmasetiawan

The goal of this research is to explore the Cinderella complex phenomenon on working women. Women with Cinderella complex tendency can feel that they are in an unrescueable condition, need men to save them, and ultimately limit their potential. The questions from this research are (I) why does the Cinderella...

- Article details
- Download article (PDF)

The effects of integrity, entrepreneurship, knowledge, leadership to succession in first generation family business

Andreas Wijaya, Brendi Wijaya

Family businesses have important contributed in Indonesia, this survey is supported by PWC of 95% of companies in Indonesia are family companies. Several researcher has underlie the reasons why family companies fail to maintain the long-term business, but the most problem discuss in family business failure...

	tic		

 Download article (PI 	

Proceedings Article

An analysis on the influence of customer loyalty program and service quality on customer loyalty with trust as a mediation variable on Samsung mobile phone

Andhika Surya Bagaskara, Murwanto Sigit

This study aims to determine the effect of customer loyalty programs and service quality on customer loyalty with trust as a mediation variable on Samsung mobile phone products. Variables in this research are customer loyalty program, service quality, trust, and customer loyalty. Respondents of this...

	100		COLUMN TO SERVICE		100
1000	100 100	STATE OF THE PARTY OF	20	Control of the last	100
	100	1000	100	THE R. LEWIS CO., LANSING	F 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	100	Section Section	Cont. 1946	Charles Co.	

Dow	nloa	d ar	ticle :	PIDE

Proceedings Article

Redrawing the future of travel agent: examining the existence of online travel agents among young consumers

Andhy Setyawan, Tuwanku Aria Auliandri

Over the past decade, the rapid development of the internet has changed the business scope of many industrial sectors, including the tourism sector. The existence of the internet eases young travelers to choose tourist destinations, accommodation, and transportation that are used through Online Travel...

- Article details
- Download article (PDF)

Proceedings Article

The effects of assortment and utilitarian motive to purchase decision in supercenter
Andreas Wijaya

This research studied about the effect of assortment and utilitarian motive to purchase decision in Transmart Supercenter Cempaka Putih. Indicator of purchase decision was measured by: problem introduction, search information, alternative evaluation, purchase decision, post purchase behaviour, indicator...

		tic			
	A	1000	G0 /	1000	
The second second		Brighton I	ACC 1911	100	
The same of the sa	of Building	THE RESERVE	The State of	Acres de	

-	Die	vuen l	nad.	artic	6	PDF
₩.	40.7	Section 1997	Market Contract	GT CTP	100	ALTERNATION OF

Proceedings Article

The influence of brand communication, brand image, brand satisfaction, and brand trust on brand loyalty

Annisa Dieni Eka Putri, Ms. Indarini, Dudi Anandya

The purpose of the study is to analyze and determine the influence of brand communication, brand image, brand satisfaction, and brand trust on brand loyalty of Teh Pucuk Harum in Surabaya. This study used 170 respondents who are residing in Surabaya, minimum education level of high/vocational school,...

AI	tie	0	de	tail	R

Download article (PDF)

Proceedings Article

The effect of green brand on green product purchase intention in Indonesian communities

Erna Andajani

The issue of plastic waste in Indonesia is a national and chronic problem. The non-green materials are still often used for product packaging. Western people have environmental concerns by using green products, but that is not the case for Indonesian people. This study aims to examine the effect of green...

- Article details
- Download article (PDF)

The effect of e-mass customization in the dimension of consumer's perceived value on satisfaction and loyalty of luxury brand consumers in Indonesia

Gregorius Kevin Soesilo, Dudi Anandya, Ms. Indarini

This study aims to analyze the effect of dimensions of Consumer's Perceived Value on Satisfaction and Loyalty of luxury brand consumers in Indonesia. This research data processing used Structural Equation Modeling (SEM) with Statistical Package for Social Sciences program (SPSS) version 18 and LISREL....

				-		
	450	400	T	-	-	- 13
100	100 1		100	м	COLUMN TO SERVICE	
	40.00	10000	A Comment		Contraction of	

	100			artic	10 mm	The second second
1000		COLUMN TO SERVICE AND ADDRESS.	AND DESCRIPTION OF THE PARTY OF			
	11.0	BUILDING THE		24 1 1 1 1 1	Tel 1 (4)	
	100	NOTICE AND ADDRESS.	CONTRACTOR OF THE PARTY OF THE	Address to the Party	100 Table 1	direction of

Proceedings Article

The effect of green packaging and green advertising on brand image and purchase decision of Teh Kotak product

Hayuning Purnama

The research aims to determine the direct and indirect effects of green packaging and green advertising on brand image and purchase decision of Teh Kotak product. This research is explanatory research using a sample of 100 Teh Kotak consumers in Surabaya. The analysis technique used was path analysis....

	100				
100	- Charles	BC.	100	- B	
		100	100	THE RESERVE	200
		Section 1	Con 1944	The second	

	Download	Annual Confidence	ATTORNEY.
	THE WATER OF STREET	THE RESIDENCE	
100	THE RESERVE OF THE PERSON NAMED IN	to be the first that the first	The second of

Proceedings Article

Explanatory study of factors affecting purchase intention of lowtechnology innovation of local products in Surabaya

Jeremy Jethro, Silvia Margaretha, Christina R. Honantha

The purpose of this study is to examine the effect of consumer doubt, skepticism, familiarity, value for money, information seeking, and aesthetic design on purchase intention of low-technology innovation of the local product. There are 7 variables used for this research, namely consumer doubt, skepticism,...

- Article details
- Download article (PDF)

The influence of perceived price, perceived quality, brand image, and store image on the purchase intention of Hypermart private label

M. Dwiki Ramadhan, Muchsin Muthohar

Private label is well known as one of the strategies to expand the market as well as strengthen brand image and store image within stiff competition of retail business. Due to its lower price, the private label could harm perceived quality and affect customer purchase intention. This study aims to examine...

•	Ar	tic	10	det	aile
	-	200	Acres 1	- C	

Decar	nlop	dor	ticle	(PDF)
Therese	111120	11 (0.1	THE PARTY	The section 2

Proceedings Article

The influence of perceived quality, perceived value, and customer satisfaction on future intention of Indonesian basketball spectators in Surabaya

Stephanie Yolanda, Christina Rahardja Honantha, Andhy Setyawan

This study examines the relationship of perceived quality, perceived value, and customer satisfaction on the future intention of a basketball event. Quantitative and causal type research was adopted for this study. The questionnaire used was adopted from Ferran Calabuig Moreno et al. (2014). The purposive...

-	Ar	tick	10	atte	ille.
	-	Self-tell S	- W	ST 16	110

-	These	wnb	on d	97	tiel	6 3	DD	E
	27/01	W. III	ORD	10.0	uu	24	PH	T.

Proceedings Article

Analysis of Arsenal FC debit card in Bank Muamalat Indonesia

Sugeng Hariadi, Dea Switani Juniar, Irzameingindra Putri Radjamin

Football is considered one of the most popular sports in the world. As a result, a reputable football club is deliberated to be a promising partner as it has many fans. Today, football is widely used by companies as the brand of products, including the financial sector in Indonesia. Several well-known...

- Article details
- Download article (PDF)

The influence of innovativeness, involvement and use of social media to travel content creation for Surabaya's traveler

Ulfi Olivia Luthfatul Latifah, Veny Megawati, Fitri Novika Widjaja

The purpose of this research is to find out and analyze the use of social media to share tourist information through online content. The results of this study show the influence of making social media on travel content, innovativeness, and involvement of Surabaya travelers in sharing tourist information....

- Article details
- Download article (PDF)

Proceedings Article

The impact of interactivity of electronic word of mouth, e-quality of the website, decision support satisfaction on customer loyalty of Mataharimall.com

Yunita Corazon Agino Pioh, Innocentius Bernarto

Nowadays, companies are required to act swiftly, being decisive and accurate in running the business as well as making decisions to face the growing competition in the business environment that moves dynamically and filled with uncertainty. The purpose of this study is to analyze and test the positive...

- Article details
- Download article (PDF)

Proceedings Article

Balanced scorecard on accountability of government institution performance

Dr. Suyanto, Ludhityan Bagus Riadi

This study aims to determine the role of balanced scorecard as a moderation of the correlation between budget target clarity, internal control, and reporting systems on performance accountability of government agencies in the Ministry of Marine Affairs and Fisheries Republic of Indonesia using five variables,...

- Article details
- Download article (PDF)

Food waste management program design using a comprehensive benchmarking method: a case study in Bytedance Inc, Beijing, China Eddo Natalion Wijaya Putra

The objective of this research is to design the food waste management program as a part of reverse logistics using a comprehensive benchmarking method in order to answer the main question posed by the researcher on how can company design a system that minimizes the environmental impact and upgrades the...

- Article details
- Download article (PDF)

Proceedings Article

The relationship between out of stocks and total settlement in Coca Cola Official Distributor at Betro-Surabaya

Raka Prameswara, Stefanus Budy Widjaja Subali, Markus Hartono

Coca Cola is a company that produces one of the biggest Non Alcoholic Ready to Drink (NARTD) in its market, but The DIFCTAI (Delivery In Full On Time and Accurate Invoice) in Coca Cola Official Distributor (CCOD) at Betro is under the standard which is 95%. As the out of stocks is the first internal...

- Article details
- Download article (PDF)

Proceedings Article

The concept of knowledge management in the application of migrant workers protection using SECI model

Rangga Sidik, Deden Abdul Wahab, Yeffry Handoko Putra, Leonardi P. Hasugian, Yusrila Y. Kerlooza

The purpose of this research is to create the implementation design concept for the government to give the protection of Indonesian migrant workers. The concept of knowledge management adapted from SECI Model mechanism gives a wide picture of how migrant workers should be. In this research, a qualitative...

- Article details
- Download article (PDF)

Companies in Indonesia in the vortex of global economic disruption Ahmad Zafrullah Tayibnapis, Lucia E. Wuryaningsih, Radita Gora

The best alternative for companies in Indonesia to survive in the midst of global economic uncertainty is by transforming their business and human resources, given that changes in business concepts are highly driven and patterned by advances in information technology that are exponentially increasing....

- Article details
- Download article (PDF)

Proceedings Article

The impact of R&D, competition, and market share on productivity of Indonesian chemical firms

Dr. Suyanto, Yenny Sugiarti

This study examines the impact of research and development (R&D), competition, and market share on the productivity of Indonesian chemical firms. There were 568 firms under this study for the period of 13 years so that the total observation was 7,384. The estimation of the firm-level data is conducted...

- Article details
- Download article (PDF)

Proceedings Article

Investigation on the influence of green economy, social benefit, and economic benefit on business development and performance of sharia SME

Dr. Mahyarni, Astuti Meflinda

Sharia SME has a very important role in the economy and is one of the supporting factors in the development of the tourism sector. This study aims to examine and analyze the influence of green economy on business development and performance, the influence of social benefit on business development and...

- Article details
- Download article (PDF)

The eminence of the 4th industrial revolution: how it transformed management accountants

Siti Zaleha Abdul Rasid, Sarah Athirah Saruchi, Rina Salwani Mohd Tamin

The awakening of modern technologies in the era of this 4th Industrial Revolution (4IR) has tremendously affected the whole landscape around the globe including the business sector. To be aligned with the technological advancements, management accountants have to keep proactive and prepare for any unexpected...

 - 10			-	
 100	1000	1000	A 100 Line	
- Marie 11		1000	10 To 100 CO	F 100 F 100
40.00	- Indiana	Acres 1	Territory of	tails

o D	owni	bso	artic	le (F	DF)
-----	------	-----	-------	-------	-----

Proceedings Article

Management commitment to service quality and service recovery performance of customer service officer at PT. Bank Central Asia, Tbk. Surabaya-Indonesia

Liem Siu Lan, Joseph Lodovicus Eko Nugroho

The purpose of this study is to determine the effect of Management Commitment to Service Quality (MCSQ) on service recovery performance in the bank, by mediating organizational commitment and job satisfaction. Recovery efforts for service failures in banks are a very important factor because a bank is...

	- N 1 1		100	200
100	100	Sec. 17.	400 C	100
- Table	SHAPPACE.	NG 94	100 March	DATE

Down		and the latest terminal to the same of the	ATTEMPTS.
110/00	π_{10} a.a. π		
The state of the state of the	A SERVICE SERVICE SERVICE SERVICES	and the state of the latest	Both and the a

Proceedings Article

Effect of food quality, service quality, atmospherics, other customers and emotions on loyalty at De Soematra 1910 Restaurant Surabaya

Natasya Lienovia Kuandy, Juliani Dyah Trisnawati, Veny Megawati

This study aims to measure the variables of food quality, service quality, atmospherics, other customers, and positive & negative emotions on customer loyalty. An empirical study was conducted by distributing a questionnaire to 150 respondents who are De Soematra 1910 Restaurant Surabaya customers. The...

- Article details
- Download article (PDF)

The effect of gastronomy and destination attractiveness on satisfaction and behavior intention in traditional cuisines in Yogyakarta Siti Rahayu

The study aims to provide an integrated model to explain the effect of gastronomy and destination attractiveness on tourist behavior. The survey was conducted in Yogyakarta with the target of domestic tourist respondents. Analysis of Structural Equation Modeling (SEM) was used to test the hypothesis...

- Article details
- Download article (PDF)

Proceedings Article

Effect of service quality on the satisfaction of low-cost carrier service users in Indonesia

Winny Handayani, Fitri Novika Widjaja, Veny Megawati

This study aims to reveal the effect of service quality on the satisfaction of Low-Cost Carrier (LCC) service users in Indonesia. The purpose of this study is to determine the effect of service quality through tangible features, flight schedules, service provided by ground staffs, service provided by...

- Article details
- Download article (PDF)

Proceedings Article

Digital disruption in print media: challenges of convergence and business models

Freddy Mutiara, Ambang Priyonggo

Disruption in information technology has caused newspapers experiencing a significant decline in revenue in terms of the number of customers and advertising. However, the efforts of print media companies in Indonesia to expand their customer base and revenue by expanding into online media platforms have...

- Article details
- O Download article (PDF)

Trust, collaboration, and quality management in model of agro-tourism kampung Salak Bojonegoro

Noviaty Kresna Darmasetiawan, Joseph Lodovicus Eko Nugroho, Dessy Alphatonia Christy, Choirul Anam

Alteration strategy from competitive strategy to collaborative strategy is one tough challenge exclusively when it comes to business problems and enactment to similar business, including agribusiness. The research questions proposed in this research are: (1) Why do entrepreneurs who play a role in the...

- Article details
- Download article (PDF)

Proceedings Article

Succession role of indigenous and non-indigenous family business in Indonesia to achieve business sustainability

Sofi Hidayah

This study aims to conduct a deeper study of the succession stages that occur in the family business through the stage of pre-succession (introduction/initiation) and the stage of the succession process (integration and involvement in management) to see how the succession of family business is able to...

- Article details
- Download article (PDF)



Balanced scorecard on accountability of government institution performance

Suyanto

Sekolah Tinggi Ilmu Ekonomi IPWI, Jakarta, Indonesia

L. B. Riadi

Universitas Pancasila, Jakarta, Indonesia

ABSTRACT: This study aims to determine the role of balanced scorecard as a moderation of the correlation between budget target clarity, internal control, and reporting systems on performance accountability of government agencies in the Ministry of Marine Affairs and Fisheries Republic of Indonesia using five variables, namely budget target clarity (X1); internal control (X2); reporting systems (X3); and performance accountability of government agency (Y) with balanced scorecard (X4) as the moderating variable.

The results of the study show that budget target clarity, internal controls, and reporting systems partially had a positive and significant effect on the performance accountability of government agency. However, the balanced scorecard as a moderating variable is not able to moderate the relationship between budget target clarity, internal control, and reporting systems with performance accountability of government agency.

Keywords: performance accountability, budget, internal control, reporting, balanced scorecard

1 INTRODUCTION

In regards to the application of Balanced Scorecard (BSC), there has been a phenomenon of performance management changes which has led to an assessment Government of the Agency Performance System Accountability by the Ministry Administrative Reform and Bureaucratic Reform towards the Ministry of Marine Affairs and Fisheries with a better achievement. This phenomenon is also supported by the theory that BSC translates organizational vision and strategy into comprehensive set of measures that provides a framework for measurement and strategic management systems, Kaplan and Norton (1996) and as stated by Ittner and Larcker (1998), (Harini, 2014) that performance measurement in public organizations can increase accountability and improve the decision-making process, so this study will empirically examine whether the application of BSC that ends in the reporting systems can act as a moderator, which ultimately influences the budget target clarity, internal control, and reporting systems within the Ministry of Marine Affairs and Fisheries (Niven, 2006).

The objectives of this study are: (1) to prove and analyze whether budget target clarity has an effect on performance accountability of government agency; (2) to prove and analyze whether government internal control has an effect on performance accountability of government agency; (3) to prove and analyze whether the reporting system has an effect on performance accountability of government agency; (4) to prove and analyze whether the application of balanced scorecard is able to moderate the relationship between budget target and performance accountability government agency; (5) to prove and analyze whether the application of balanced scorecard is able to moderate the relationship between government internal control and performance accountability of government agency; (6) to prove and analyze whether the application of balanced scorecard is able to moderate the relationship between reporting performance accountability systems and government agency.



2 RESEARCH METHODS

This research is categorized as empirical research using quantitative methods and multiple regression analysis. The object of this study was the Ministry of Marine Affairs and Fisheries.

The total population was approximately 260 officials/employees, using Purposive Sampling with the number of samples was 120 officials/employees that handle planning, budget management, internal control, reporting, and performance measurement.

This research used quantitative data through primary data sources. Data collection technique carried out by researchers was questionnaires.

3 RESULTS AND DISCUSSIONS

Respondents in this study were officials / staffs who work in the field of program and budgeting, monitoring and evaluation, activity and performance reporting, and the Government Internal Supervisory Apparatus (APIP), namely the Strategic Planning Compilation Team, Balanced Scorecard and IKU Compilation Team, Plan Compilation Team Work and Budget, Performance Measurement Team, LAKIP Compilation Team, Internal Control System Unit (SPIP), and Echelon III and IV Officials in the Program and Performance Report of the Ministry of Marine Affairs and Fisheries. The questionnaires were directly distributed to 120 officials/employees. the questionnaires distributed, questionnaires were returned and 4 were unreturned because the 4 respondents were out of the office, thus, the response rate was 96.7%.

The questionnaires distributed to respondents have been tabulated and seen in the assessment of indicators in the performance measurement of reporting systems variable with an average score of 4.22 or the highest value, while the indicator in risk assessment of internal control variable has an average score of 3.79 which is the lowest value.

Partial influence can be seen from the results of the t test, where the t count of each independent variable (budget target clarity, internal control, and reporting systems) is greater than the t table value at a significance level below 0.05 so that the decision H0 is rejected and H1 is accepted. This means that budget target clarity, internal control, and reporting systems had a positive and significant effect on performance accountability of government agency in

the Ministry of Marine Affairs and Fisheries (Bastian, 2007).

Through the residual test, it can be seen the moderating effect, which shows that the balanced scorecard variable cannot moderate the relationship between budget target clarity, internal control, and reporting system with performance accountability of government agency in the Ministry of Marine Affairs and Fisheries that can be seen from the significance level of p value above 0.05.

3.1 Effect of Budget Target Clarity on performance accountability of government agency

T test was used to test the effect of the variable of budget target clarity on performance accountability of government agency and the result shows the 5% significance level that indicates budget target clarity has a positive and significant effect on the performance accountability of government agencies. This result is contradictory to Herawaty's (2010) study, which shows budget target clarity variable did not affect performance accountability of government agency in the Regional Government of Jambi city. However, it is in line with the previous studies by Khairunsyah, Yulia Efni (2018); Fitrawati, Abdul Kahar, Muh. Ikbal A (2017); Nurul Fathia (2017); Reyhan Hady Fauzan (2017); Ni Made Mega Cahyani, I Made Karya Utama (2015); M. Ali Zakiyudin, Suyanto (2015); Afillu Hidayatullah & Irine Herdjino (2014); Harini Susilowati (2014); Reni Yulianti (2014); Ummu Kaltsum, Abdul Rohman (2013); and Eko Setiawan (2013) that show budget target clarity has a positive and significant effect on Performance Accountability Government Agency.

3.2 Effect of government internal control on performance accountability of government agency

Partially, internal control has a positive and significant effect on performance accountability of government agency in the Ministry of Marine Affairs and Fisheries. This is proven through the t test with a significance level of 5% which shows that the greater the involvement and concern of the leadership, and stakeholders in the preparation of internal controls, the higher the performance accountability of government agency in the Ministry of Marine Affairs and Fisheries.

These results are also in accordance with those stipulated in Government Regulation No. 60 of 2008



concerning the Government Internal Control System, Article 35 Paragraph 1 that states the leadership of government agencies must determine and review performance indicators and measurement, therefore, the role of the leadership of SAKIP agencies and controllers is very much needed in the process of performance accountability of government agency in the Ministry of Marine Affairs and Fisheries.

3.3 Effect of reporting systems on performance accountability of government agency

The effect of the variable of reporting systems on performance accountability of government agencies was tested using t test and the result shows reporting systems has a positive and significant effect on performance accountability of government agency. It indicates the relationship between reporting systems and performance accountability of government agencies variables is quite strong and significant.

This result is in line with the opinion of Reyhan Hady Fauzan (2017); Nurul Fathia (2017); Ni Made Mega Cahyani, I Made Karya Utama (2015); M. Ali Zakiyudin, Suyanto (2015); Dina Afrina (2015); Afilu Hidayattullah, Irine Herdjiono (2014); Reni Yulianti (2014); and Netty Herawaty (2011) which show that the reporting system has a positive and significant effect on performance accountability of government agency. However, this statement is in contradictory to Khairunsyah, Yulia Efni (2018) and Eko Setiawan (2013) who state that reporting systems have no effect on performance accountability of government agency (in Nurul Fatiah, 2017).

3.4 Effect of the balanced scorecard as a moderating variable

The balanced scorecard is not able to moderate the relationship between budget target clarity, internal control, and reporting systems with performance accountability of government agency. This is evidenced by the results of the residual test carried out in this study with a p value above 0.05 so that H0 is accepted. Whereas when the t test for the balanced scorecard variable was carried out as an independent variable on performance accountability of government agency, the results also show no significant effect because of the tcount <ttable

(0.394 < 1.982) and the significance value 0.694> α 0.05.

This result is quite interesting because it is in accordance with the phenomenon that occurs in the Ministry of Marine Affairs and Fisheries in the past seven years concerning an increase in SAKIP values after using balanced scorecard-based performance management. In this research, the balanced scorecard variable itself was only used as a moderating variable and the result shows the balanced scorecard is not able to moderate and influence the independent variables on performance accountability of government agencies. Thereby, it signifies that budget target clarity, internal control, and reporting systems can stand alone without being influenced by the balanced scorecard performance management to make an increase in the value of performance accountability of government agencies in the Ministry of Marine Affairs and Fisheries.

4 CONCLUSION

Based on data analysis, hypothesis testing, and research discussion, the following conclusions can be drawn: (1) The first hypothesis (H1) was accepted and it can be concluded that budget target clarity had a significant effect on performance accountability of government agency; (2) the second hypothesis (H2) was accepted and it can be concluded that internal control had a significant effect on performance accountability of government agency; (3) the third hypothesis (H3) was accepted and it can be concluded that the reporting system had a significant effect on performance accountability of government agency; (4) the fourth hypothesis (H4) was rejected and it can be concluded that the application of the balanced scorecard is not able to moderate the influence between budget target clarity and performance accountability of government agency; (5) the fifth hypothesis (H5) was rejected and it can be concluded that the application of the balanced scorecard is not able to moderate the influence internal performance between control and accountability of government agencies; (6) the fourth hypothesis (H6) was rejected and it can be concluded that the application of the balanced scorecard is not able to moderate the influence between the reporting systems and performance accountability of government agency.



REFERENCES

- Afilu Hidayattullah & Irine Herdjiono. 2014. Pengaruh Kejelasan Sasaran Anggaran, Pengendalian Akuntansi, Sistem Pelaporan Terhadap Akuntabilitas Kinerja SKPD di Merauke, *Prosiding Seminar Nasional Multi Disiplin Ilmu & Call for Papers Unisbank*.
- Bastian, Indra. 2007. Akuntansi Sektor Publik. Penerbit Salemba Empat. Jakarta.
- Dina, Afrina. 2015. Pengaruh Penerapan Akuntansi Pemerintah Daerah, Pengendalian Intern, dan Sistem Pengendalian Intern dan Sistem Pelaporan Terhadap Akuntabilitas Kinerja Instansi Pemerintah (Studi Persepsian Pada Satuan Kerja Perangkat Daerah Kota Pekanbaru), *JOM FEKON Vol.2 No.2 Oktober 2015*.
- Harini, Susilowati. 2014. Pengaruh Kejelasan Sasaran Anggaran, Pengendalian Akuntansi, Sistem Pelaporan, dan Motivasi Kerja Terhadap Akuntabilitas Kinerja Pemerintah Daerah (Studi Kasus Pada Dinas Pemerintah Kota Surakarta). Skripsi Program Studi Akuntansi Universitas Muhammadiyah Surakarta.
- Instruksi Presiden. 1999. Instruksi Presiden Republik Indonesia Nomor 7 Tahun 1999 tentang Akuntabilitas Kinerja Instansi Pemerintah. Pemerintah Republik Indonesia.
- Jensen, M.C and Meckling, W.H. 1976. Theory of The Firm. Managerial Behavior Agency Costs and Ownership Structure. *Journal of Financial Economics*, Oktober, 1976, V.3 No.4. http://papers.ssrn.com.
- Keputusan Kepala Lembaga. 2003. Keputusan Kepala Lembaga Administrasi Negara Nomor 239 Tahun 2003 tentang Pedoman Penyusunan Pelaporan Akuntabilitas Kinerjan Instansi Pemerintah. LAN.
- Niven, Paul. 2006. *Step by Step : Maximizing Performance and Maintaning Result.* 2nd edition. John Willey & Sons Inc, New Jersey.
- Nurul Fathia. 2017. Pengaruh Penerapan Sistem Akuntansi Pemerintah Daerah, Penerapan Anggaran Berbasis Kinerja, Kesejalasan Sasaran Anggaran, Sistem Pelaporan, dan Pengendalian Akuntansi Terhadap Akuntabilitas Kinerja Instansi Pemerintah (AKIP) (Study Kasus SKPD di Provinsi Riau). JOM FEKON Vol. 4 No. 1 Februari 2017.
- Peraturan Menteri. 2015. Peraturan Menteri PAN & RB Nomor 12 Tahun 2015 tentang Pedoman Evaluasi Atas Implementasi SAKIP. Pemerintah Republik Indonesia.
- Reni Yulianti. 2014. Pengaruh Kejelasan Sasaran Anggaran, Kesulitan Sasaran Anggaran, Pengendalian Akuntansi dan Sistem Pelaporan Terhadap Akuntabilitas Kinerja Instansi Pemerintah (Studi Pada Satuan Kinerja Perangkat Daerah Kabupaten Pelalawan). JOM FEKON Vol.1 No.2 Oktober 2014.
- Ummu Kaltsum & Abdul Rohman. 2013. Pengaruh Kejelasan Sasaran Anggaran Terhadap Akuntabilitas Kinerja Instansi Pemerintah Melalui Sistem Pengendalian Intern Sebagai Variabel Intervening. *Jurnal Akuntansi Universitas Diponegoro Tahun 2013*.